

**Workshop on Improving the Functioning of Commodity Markets
in Eastern and Southern Africa through Warehouse Receipt Systems and
Market-based Interventions**

**Jointly organized by:
COMESA, The Eastern Africa Grain Council & UNCTAD**

**With the support of:
The European Development Fund,
USAID COMPETE and USAID PROFIT**

Venue:

**Taj Pamodzi Hotel
30th September, 1st to 2nd October 2009
Lusaka, Zambia**



ALL ACP Agricultural Commodities Programme



PROGRAMME

Tuesday, 29th September 2009

17.00 – 18.00 **Registration of guests**

DAY 1: **Wednesday, 30th September 2009**

8.00 – 9.00 **Registration of guests (continued)**

9.00 – 9.40 **Opening session**
Master of ceremony: Dr Gideon Onumah (EAGC Consultant)

Welcome Address: **Mr. Stephen Karangizi, Acting Secretary General, COMESA**

EAGC **Ms. Constantine Kandie**
Executive Director, Eastern Africa Grain Council

USAID-COMPETE **Ms. Stephanie Wilcock, Regional Trade Advisor,**
USAID/East Africa Regional Mission office

Mr. Steven Walls, Chief of Party, COMPETE

UNCTAD **Dr Samuel Gayi, Chief Agricultural Commodities Section,**
Special Unit on Commodities

Keynote speech: **H.E. Mr. Felix Mutati**
Minister of Commerce, Trade and Industry, Zambia

Short break

Group Photo

Session I:	Report presentation – UNCTAD/COMESA
Chairperson for the day:	EAGC
9.45 – 10.00	Setting the Scene Dr Gideon Onumah (EAGC Consultant)
10.00 – 10.20	Agricultural and Trade development in ESA - where does the development of WRS/Exchanges fit Mr Thomas Barasa, COMESA
10.20-10.50	Tea/Coffee Break
10.50-11.30	Consultant preliminary report commissioned by UNCTAD on the review of WRS and inventory credit initiatives in ESA Mr. Jonathan Coulter (UNCTAD Consultant)
11.30 - 12.00	Comments/Discussions Rapporteur: Ms. Frida Youssef, UNCTAD
12.00 – 17.20	Session II: Lesson-sharing from various WRS cases Commercial-scale regulated WRS initiatives for grains
12.00 – 12.40	Kenya case study: Presentation/Panel Session (Joint Presentation) <ul style="list-style-type: none"> • Ms. Constantine Kandie Exec. Director, Eastern Africa Grain Council • Mrs. Esther Muiruri, Equity Bank • Mrs. Pauline Ng’enh, National Cereals & produce Board • Mr. Bernard Kagira, Policy Advisor USAID-COMPETE <p>Discussions Rapporteur: Mr. David Nyameino CEO, Cereal Growers Association, Kenya</p>
12.40 – 14.10	Lunch
14.10 -14.50	Zambia case study: Presentation/Panel Session (Joint Presentation) <ul style="list-style-type: none"> • Mr. Rob Munro Senior Market Dev. Advisor – USAID-PROFIT • Mr. Brian Tembo, Executive Director - ZAMACE • Mr. Felix Edwards, P4P Coordinator -WFP Zambia • Mr. Peter Cottan Managing Director - National Milling Association

Discussions

**Rapporteur: Mr. Jacob Mwale,
Grain Traders Association, Zambia**

14.50 – 15.30

South Africa and Uganda case studies on electronic WRS

- Mr. Brett Riley- ICX, South Africa
- Mr. Valery Alia - Uganda Commodity Exchange (UCE)
- Mr. Rod Revelt-Blondin - SAFEX

Discussions

Rapporteur: Mr. Jonathan Coulter (UNCTAD Consultant)

15.30-16.10

**Export-commodity-based WR: Tanzania case study
Presentation/Panel Session**

- Mr. Fidelis Temu - Warehouse Licensing Board,
Ministry of Industry, Trade and Marketing , Tanzania
- Mr. Wainaina Kung'u – Export Trading
- Mr. Alex Kwayu- Regional Head of Risk Management,
East and Central Africa, ACE

Discussions

**Rapporteur: Mr. Abel Lyimo, Chief Executive Officer,
Rural Urban Development Initiative (RUDI)**

16.10-16.40

Tea/Coffee Break

16.40 – 17.20

WRS and microfinance: Madagascar and Tanzania case studies.

- Mr. Randriatsotsy Miguel, General Manager of TIAVO,
Madagascar
- Mr. Julius Kallambo, AMSDP, Tanzania
- Marie-Cecile Thirion, Agence Francaise de Développement
(AFD)

Discussions

Rapporteur: Dr Gideon Onumah (EAGC Consultant)

17.20-17.45

Conclusions of the day

Discussant: Ms. Sophie Walker, with session rapporteurs

End of Day 1

DAY 2: Thursday, 1st October 2009

Chairperson for the day: Dr Chungu Mwila, COMESA

09.00-10.10 Session III: Enhancing the linkages between WRS and Exchanges

- Mr. Adrian Mukhebi, Managing Director KACE
- Mr. Sydney Khando, Director - MACE
- Mr. Ben Aschenaki, Head of Operations, ECX
- Mr. Ian Goggin, ACE
- Mr. Girish Raipuria, Head of Operations, Bourse Africa.
- Mr Bernard Sargis, World Bank Risk Management Consultant

10.10-10.30 Comments/Discussions
Summary and conclusions of the session deliberations
Rapporteur: Ms. Leonela Santana-Boado, UNCTAD

10.30- 11.00 Tea/coffee break

11.00-12.00 Session IV: Presentations/Panel discussion

Ongoing agricultural/commodity trade initiatives and their synergy with the development of WRS and Exchanges

Dr Jones Govereh, COMESA: CAADP/AMRIP/AAMP
Dr Angel Daka, COMESA: ACTESA
Ms Anne Mbaabu, AGRA

Rapporteur: Dr. Angel Daka, COMESA

12.00-12.30 Session V: Parallel group discussions on key challenges

Subgroup a:

- Enabling regulatory framework and policy environment
- Facilitating the development of WRS and Commodity Exchanges and enhancing its contributions to national and regional food security.

**Facilitators: Dr Milasoia Cherel-Robson, UNCTAD
Mr. Lutangu Mukuti, COMESA**

Subgroup b:

- Other ways to improve the relevance of Commodity Exchanges in the commodity development strategies of ESA countries and role of public purchasing.

**Facilitators: Mr. Thomas Barasa, COMESA
Mr. Mark Wood, Chief of Party – USAID/PROFIT**

Subgroup c:

- WRS and inventory credit - innovation for secured finance. Improving off-take and receipt-based financing.

**Facilitator: Mr. Frédéric Dévé (UNCTAD Consultant)
Ms Yan Zhang, UNCTAD**

Subgroup d:

- Sustaining compliance and attracting increased financing: regional training and certification options

**Facilitators: Mr. Valerie Alia, UCE
Ms Sophie Walker**

12.30-14.00

Lunch

14.00-15.00

Session V: Parallel group discussions on key challenges (cont'd)

15.00-16.00

Session VI: Group reporting (presentations/recommendations)

Recommendations should be linked to preceding sessions on lesson-learning from cases, as well as ongoing initiatives by donors, regional organisations and national governments, and how to make these projects scalable, sustainable, and replicable.

Facilitator: Dr Gideon Onumah (EAGC Consultant)

16.00- 16.30

Tea/coffee break

16.30 – 17.00

Presentations of WRS/Exchanges programmes by development partners and their response with regard to the ideas and proposals emanating from the workshop

USAID/COMPETE

Mr Ken Davies, WFP - Purchase for Progress

AFD

17.00 – 17.30

Conclusions of the day

Chairperson: Dr Chungu Mwila with working groups rapporteurs

Close of Day 2

DAY 3: Friday, 2nd October 2009

Chairperson for the day: Dr Angel Daka, COMESA

09.00-10.30 Session VII: Conclusion and adoption of recommendations of workshop

Broad framework for action in building on successful initiatives in the region and how donor support for these can be optimised.

Facilitator: Dr Gideon Onumah (EAGC Consultant)

10.30-11.00 Closing session/Closing Remarks:

**COMESA
EAGC
USAID-COMPETE
EUROPEAN COMMISSION
UNCTAD**

Facilitator: Dr Gideon Onumah (EAGC Consultant)

End of workshop

11.00 Field Trips to Chongwe and Chisamba (voluntary)

1. Chongwe smallholders
Coordinator: Mr. Rob Munro
2. Chisamba large commercial wheat farmer
Coordinator: Mr. Mark Wood
3. NMC depot/silos/mill
Coordinator: Mr. Peter Cottan
Managing Director, National Milling Corporation