

GIMPA Executive Conference Centre, Accra, Ghana

9-11
December 2010



Regional Capacity-Building Workshop

Enhancing the Functioning of Cereals Markets in West Africa

Initiated by UNCTAD

As part of the All ACP Agricultural Commodities Programme
(AAACP) financed by the European Union

In partnership with ECOWAS, ROPPA and CILSS, with the support
of the Sahel West Africa Club of the OECD

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Provisional Programme

DAY 1: 09 DEC 2010
MORNING SESSIONS - WAREHOUSE RECEIPTS/WARRANTAGE

8:30-9:45 Registration

Time	SUBJECT	SPEAKERS/PANELLISTS
10:00	Opening ceremony	<p>Amb. Kwabena Baah-Duodu, Senior Advisor to the Secretary-General and Officer-in-Charge of the Special Unit on Commodities, UNCTAD</p> <p>H.E. Mr. Claude Maerten, Ambassador, Head of Delegation, European Union, Accra</p> <p>Mr. Djibo Bagna, President of ROPPA</p> <p>H.E. Ms. Hanna S. Tetteh, Minister of Trade and Industry*</p> <p>Mr. Eric Oseiowusu, CEO of National Food Buffer Stock, on behalf of H.E. Mr. Kwesi Ahwoi, Minister of Food and Agriculture, Ghana</p>

10:50 Group photo and coffee break

PLENARY I:

- 1) Situating the workshop within regional policy initiatives for food security;
2) Warehouse receipt/warrantage: experience sharing; conditions for feasibility; conditions for replicability.

Chair: UNCTAD - Rapporteur: ROPPA

11:00	Towards African common markets for strategic food products to address long term food security concerns: situating the issue within African Union resolutions	Dr. Adama Ekberg Coulibaly, Chief Economist, Food Security and Sustainable Development (FSSD), UNECA
	The state of cereals markets in West Africa: regional policies and other ongoing initiatives	Mr. Moussa Cissé, Coordinator, Access to Markets, CILSS
11:20	Food reserves, regionalism and implications for food security: messages from the 2010 Forum of the Sahelian and West Africa Club	Ms. Adeline Borot de Batisti, Consultant, OECD Sahel and West Africa Club
11:35	Results from the review of experiences in warehouse receipt systems and warrantage for the financing of agriculture in West Africa	Mr. Abdou Konlambigue, Consultant, UNCTAD

12:20 Discussions

12:35	Mali: Use of warrantage and of collateral to facilitate access to finance by farmers organizations	Mr. Abdoulaye Sissouma, Executive Secretary, Faso JIGI/PACCEM
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12:50 Lunch

DAY 1: 09 DEC 2010
AFTERNOON SESSIONS
WAREHOUSE RECEIPTS/WARRANTAGE (continued)
PLENARY II:
1) Warehouse receipt/warrantage: experience sharing;
conditions for feasibility; conditions for replicability.
2) The legal and regulatory framework.
3) Conclusions and recommendations.
Chair: UNCTAD - Rapporteur: ROPPA

14:10 Togo: Experiences from the organization and village development (PODV) and the Confederation of cereals producers of Togo (Togo CPC) Mr. Kwami N'Key Amona, Director, INADES - FORMATION

14:30 Niger: FAO's inputs project and the role of microfinance institutions Mr. Ake Olofsson, FAO
 Mr. Harouna Mahamadou, formerly with Credit Rural du Niger (CRN)

14:50 Discussions

15:00 Ghana: Experience of Ghana Grains Council (GGC) and of the Agribusiness and Trade Promotion (ATP) Project of USAID Mr. Emmanuel Mante, GGC
 Mr. Olaf Kula, Regional Director of ACDI/VOCA
 Mr. Ismaël Ouedraogo, Chief of Party, Agribusiness and Trade Promotion program

15:25 Importance of the legal and regulatory frameworks in the development of warehouse receipts and warrantage in West Africa Mr. Divine K. D. Letsa, Bentsi-Enchill, Letsa & Ankomah, Ghana

15:45 Discussions

16:00 Coffee break

16:15 Possibilities for expansion of warrantage in West Africa: conclusions from AFD/GRET Mr. Bruno Vindel, AFD
 Ms. Arlène Alpha, GRET

16:30 Outlook based on CTA/AFD study tour in South Africa and Tanzania Video followed by commentary by:
 Dr. Giddeon Onumah, Consultant, UNCTAD/AAACP

16:45 Discussions

17:00 Summary of discussions and introduction to working groups Mr. Abdou Konlambigue, Consultant, UNCTAD/AAACP

DAY 1: 09 DEC 2010
AFTERNOON SESSIONS (continued)
WAREHOUSE RECEIPT SYSTEMS/WARRANTAGE (continued)
PARALLEL SESSIONS: WORKING GROUPS

- 17:10** Group 1:
Warehouse receipt systems/warrantage and the development of an appropriate legal and regulatory framework: the role of governments, private institutions and regional organizations
Chair: Mr. Nouhou Bassirou, Afrique Verte, Niger
Rapporteur: Mr. Sani Mahmadou, Independent microfinance consultant
- Group 2:
Implementation of warehouse receipt systems/warrantage: role of practitioners (financial institutions, warehouse managers, farmers organizations etc.)
Chair: Mr. Ruffin Marie Simde, Société nationale de gestion des stocks de sécurité alimentaire (SONAGESS) Burkina Faso
Rapporteur: Mr. Saliou Ndiaye, ROPPA
- Groupe 3:
Identification of synergies between different actors: promotion of warehouse receipt systems, warrantage and implications for food security in West Africa.
Chair: Colonel Issa Seye, Directeur, Commissariat à la Sécurité Alimentaire, Sénégal
Rapporteur: Mr Dramane Coulibaly, Coordinator, Food Security, CILSS

18:30 **End of the first day, Cocktail**

DAY 2: 10 DEC 2010
MORNING SESSIONS
WAREHOUSE RECEIPT SYSTEMS/WARRANTAGE (continued)
COMMODITY EXCHANGES

PLENARY III: 1) Presentations of conclusions from group discussions on warehouse receipt systems/warrantage and synthesis.

2) Experience sharing on commodity exchanges: conditions for initial set-up and for development.

Chair: ROPPA

Rapporteur: CNUCED

09:00	Presentation of the conclusions of the three working groups	Group rapporteurs
09:45 Discussions		
10:00	Development of warehouse receipt systems/warrantage: a few concluding remarks	Ms. Yan Zhang, UNCTAD
10:10 Coffee break		
10:30	Experience in the creation and in the management of national commodity exchanges in West Africa and links with warehouse receipts systems and warrantage: case studies of Nigeria and Ghana	Dr. Giddeon Onumah, Consultant, UNCTAD/AAACP
11:00	Nigeria : Lessons learnt from the creation of Abuja Commodities Stock Exchange (ACSE)	Ms. Zaheera Baba-Ari, Abuja Commodities Stock Exchange (ACSE), Abuja
11:15	Sénégal: Lessons learnt from the experience of the commodity exchange for staple crops	Mr. Diop Sarr Mbaye, Managing Director, Bourse Régionale des Produits Vivriers (BRPV), Dakar
11:30	Ghana: Timeline for the creation of a commodity exchange in Ghana	Securities & Exchange Commission (SEC), Accra
11:45 Discussions		
12:00	Fast tracking the development of African commodity exchanges: the necessary conditions at the Pan African level	Dr. Adama Ekberg Coulibaly, Chief Economist, Food Security and Sustainable Development (FSSD), UNECA
	Creation of a regional exchange for staple crops in the UEMOA zone	UEMOA
12:30 Discussions		
12:45 Lunch		

DAY 2: 10 DEC 2010
AFTERNOON SESSIONS
COMMODITY EXCHANGES (continued)
PLENARY IV: 1) Experience sharing on commodity exchanges: conditions for take off.
Chair: CILSS
Rapporteur: UNCTAD

14:15	Lessons learnt from the creation of Bourse Africa: the role of different actors	Mr. Adam Gross, Bourse Africa
14:30	Zambia: Challenges and solutions in the development of the grain market in Zambia	Mr. Brian Tembo, Executive Director, Zamace Limited
14:45	Uganda: Uganda Commodity Exchanges: Conditions for sustainability	Mr. Alia Valery, Chief Warehouse Examiner, Uganda Commodity Exchange

15:00 Discussions

15:20	Summary of discussions and proposals for recommendations for the development of commodity exchanges in West Africa	Dr. Gideon Onumah, Consultant, UNCTAD/AAACP
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15:40 Coffee break

DAY 2: 10 DEC 2010
AFTERNOON SESSIONS (continued)
COMMODITY EXCHANGES (continued)
PARALLEL SESSIONS: WORKING GROUPS

16:10	Group 1: Commodity exchanges: Role of a legal framework at the national and regional levels	Chair: Dr. Adama Ekberg Coulibaly, Chief Economist, Food Security and Sustainable Development (FSSD), UNECA Rapporteur: Mr. Nouhou Bassirou, Afrique Verte Niger
	Group 2: Role of warehouses and quality standards in the creation of commodity exchanges	Chair: Ms. Rosalie Botti, President, COCOVICO, Côte d'Ivoire Rapporteur: Fédération Nationale des Groupements Naam (FNGN)
	Group 3: The challenge of targeting smallholders: the role of different actors	Chair: Dr. Milaso Cherele-Robson, UNCTAD Rapporteur: Mr. Ousseini Ouedraogo, ROPPA

18:00 End of Day 2

DAY 3: 11 DEC 2010
MORNING SESSIONS
COMMODITY EXCHANGES (continued)
CONCLUSIONS AND RECOMMENDATIONS FROM THE WORKSHOP
PLENARY V

- 1) Presentation of conclusions from group discussions on commodity exchanges and synthesis.
- 2) Round table of development partners.
- 3) Final recommendations and closing ceremony.

Chair: ECOWAS
Rapporteur: ROPPA

09:00	Presentation of conclusions from working groups General synthesis on commodity exchanges	Group rapporteurs Ms. Leonela Santana-Boado, Coordinator Commodity Exchanges, UNCTAD
10:00 Discussions		
10:30 Coffee break		
10:50	Reactions and round table of development partners on warehouse receipt systems/warrantage and commodity exchanges	AFD, AGRA, USAID EATP, FAO, FARA ITC, WFP, UNECA, EU, UNCTAD
11:30 Discussions		
11:45	Proposal for the final declaration of the workshop: synthesis of the role of different actors	ROPPA
12:00 Discussions and adoption of the final declaration		
12:30	Closing ceremony	Mr. Kobsak Chutikul, Interregional Adviser, Office of the Secretary-General, UNCTAD CILSS Mr. Djibo Bagna, President, ROPPA Government of Ghana
13:00 LUNCH AND END OF THE WORKSHOP		