



**World Food
Programme**

Supporting West Africa's Cereal Markets.

Accra, 11 December 2010

Key points

1. WFP represents a major **source of final demand** for West African farmers
2. WFP promotes smallholder access to market by purchasing through **commodity exchanges and warehouse receipt systems**. We want to do more with such modalities in West Africa.
3. **Lessons learned** in the regional grain markets

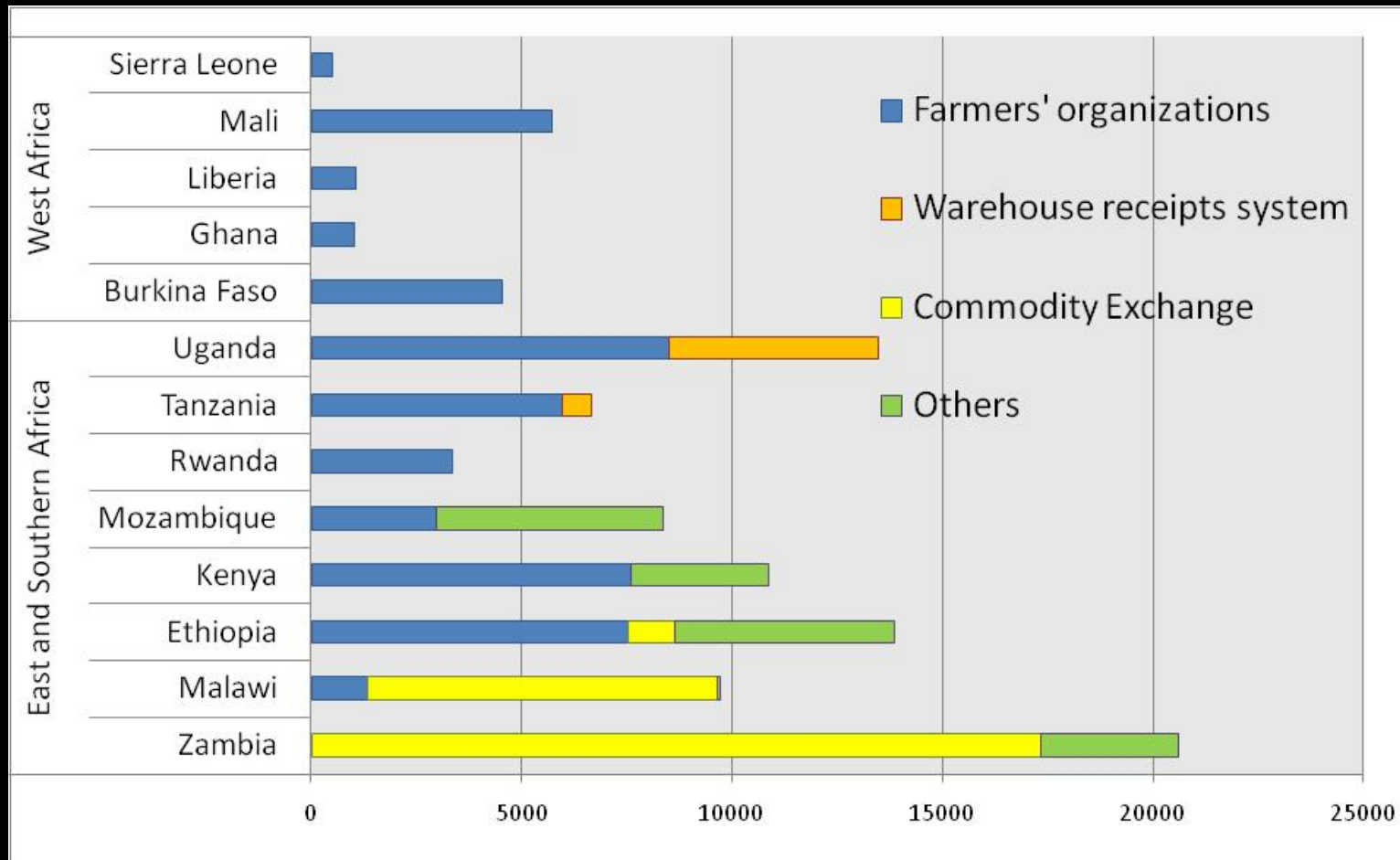
A major African buyer

- ✓ In 2009, WFP purchased **590,000 of commodities valued at some \$228m** tons in Africa.
- ✓ In 2010, WFP has purchased some **120,000 mt** of commodities in West Africa.
- ✓ **Over 70% of commodities distributed in the Sahel** were purchased regionally.

'Purchase for Progress': developing smallholder access to markets

- ✓ Procurement modalities **tailored to small scale farmers'** capacities. Direct purchase, forward contracts, warehouse receipt systems and commodity exchanges. Commodities used in WFP programs.
- ✓ Since 2008 in the region, **some 13,000 mt purchased from 47 farmers organizations** in Burkina, Ghana, Liberia, Mali and Sierra Leone.

'P4P' vendor typology



Source: WFP P4P. Purchases undertaken Sept 2008-Oct 2010

Lessons learned



Although regional food markets were functional this year, tapping into them to supply food programmes was highly complex. (Trade barriers, limited capacity of private sector).

Thank you

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