



**WORKSHOP ON FINANCING COFFEE/COCOA MARKETING IN CAMEROON:
ROLE OF WAREHOUSE RECEIPT SYSTEM/ INVENTORY CREDIT**

**Hotel Framotel, Kribi
5-6 October 2010
Program**

Tuesday 5th October 2010

- 08.00 - 09.30** **Registration**
- 09.30 - 10.30** **Opening ceremony**
- Welcome note by UNCTAD/NCCB
- Keynote speech by the representative of the Minister of Commerce
- 10.30 – 11.00** **Opening cocktail**
- 11.30 - 13.00** **Session 1 : Conceptual analysis of coffee and cocoa sectors in Cameroon -**
Moderator : Mr. MICHAEL NDOPING, Director General of NCCB
- 10.30 – 11.15 Current situation and on-going programs for the revival of cocoa and coffee sectors, by Mr. ESSONO MESSANGA, Ministry of commerce
- 11.15 – 12.00 Presentation of the outcome of the Study of value chain finance for coffee and cocoa in Cameroon, commissioned by UNCTAD, by Mr. JONATHAN COULTER, ACP/UNCTAD
- 12.00 – 12.30 Discussions
- 13.00 - 14.30** **LUNCH**
- 14.30 - 16.00** **Session 2: Main constraints in financing coffee and cocoa sectors, in particular the finance of coffee and cocoa marketing – views of different actors -** Moderator: Mr. APPOLINAIRE NGWE, President of CICC
- 14.30 -14.45 Mr. VICTOR DICKA DICKA, FEUGICAPAL (representative of cocoa producers and cooperatives)
- 14.45 - 15.00 Mr. MBAH CHRISTOPER, Director General of the North-West Cooperative Association (NWCA) (representative of coffee producers and cooperatives)
- 15.00 - 15.15 Exporter of cocoa
- 15.15 – 15.30 Mr. AWONO POLYCARPE, Chief of Agricultural Division of the Banque Internationale du Cameroun pour l'Epargne et le Crédit - BICEC (representative of financial institutions)
- 15.30 - 16.00** **Discussions**
- 16.00 – 16.30** **Coffee break**



- 16.30- 17.45 Session 3: Optimization of the revival of sectors: Strengthening the capacity of cooperatives and setting up a new business and financing model - experience of Tanzania** - Moderator: YAN ZANG, UNCTAD
- 16.30 - 17.00 "Coffee Curing Companies" model in Tanzania, by Mr. FRANCIS KOMBE, General Manager of the Mbozi Coffee Curing Company Ltd, Tanzania
- 17.00 - 17.30 Warehouse receipt based financing - experience of Tanzania, by Mr. ROBERT PASCAL, Head Agri-business of the NMB, Tanzania
- 17.30 - 17.45 Discussions**
- 18.00 Dinner**

Wednesday 6 October 2010

- 09.30 - 11.00 Session 3 (Con't): Optimization of the revival of sectors: Improving access to credit by producers** - Moderator: Mifed
- 09.30 - 09.50 Inventory credit: Example of LAFCOOP-CamCCUL, by Mr. JONAS TIENTCHOU, Director General, Cameroon Co-operative Credit Union League (CamCCUL)
- 09.50 - 10.10 Credit warrantage: Case of Niger, by Mr. SANI MAHAMADOU, Independent consultant on microfinance, Niger
- 10.10 - 10.30 Guarantee fund, by Mr. DOMINIQUE FALQUE, Coordinator of the Committee of Guarantee of the International Guarantee Fund (FIG), Switzerland
- 10.30 - 11.00 Discussions**
- 11.00 – 11.30 Coffee break**
- 11.30 – 13.00 Session 4: Development of warehouse receipt system/inventory credit for the finance of cocoa and coffee sectors in Cameroon: Regulation of activities on warehouse receipts** - Moderator : Mr. AWONO POLYCARPE, BICEC
- 11.30 - 12.00 Collateral management on coffee and cocoa exports, by Mr. MARC LAPOINTE, Certispec Cameroon
- 12.00 - 12.30 Organization and regulation of activities on warehouse receipts in Cameroon, by Ms. AKAMBA MICHELLE, NCCB
- 12.30 - 13.00 Discussions
- 13.00 - 14.30 LUNCH**
- 14.30 – 17.00 Session 5: Improving access to finance for coffee and cocoa marketing: The way forward** - Moderator: DG NCCB /President of CICC/UNCTAD
- (Discussions et views of different actors on concrete actions and attendant measures to strengthen the role of warehouse receipt system/inventory credit in the finance and marketing of coffee and cocoa in Cameroon; enhancing synergies with on-going programs in the coffee and cocoa sectors)*
- 16.00 – 16.30 Coffee Break**
- 17.30 – 18.00 Conclusion**
- 18.00 End of the workshop**

